



**TOWN COUNCIL AGENDA
BUDGET PROGRESS MEETING
MONDAY, APRIL 26, 2021 AT 6:00 PM
WINTERVILLE TOWN HALL ASSEMBLY ROOM
REMOTE VIA ZOOM**

- I. CALL TO ORDER.**
- II. INVOCATION.**
- III. WELCOME.**
- IV. APPROVAL OF AGENDA.**
- V. ITEMS FOR DISCUSSION:**
 1. Approval of Purchase of Public Works Equipment and Associated Use of Purchasing Cooperatives.
 - i. Knuckleboom Truck.
 - ii. Leaf-Vac/Grass Truck.
 - iii. Street Sweeping Truck.
 2. Update on Budget-to-Date for FY 2020-2021.
 3. Budget Progress Update for FY 2021-2022.
- VI. ADJOURN.**

NOTICE: The meeting is open to the public; however, public comments will not be received.

SPECIAL NOTICE: For questions or additional information or anyone who needs an interpreter or special accommodations to participate in the meeting should notify the Town Clerk, Don Harvey at (252) 215-2344 or email at don.harvey@wintervillenc.com at least forty-eight (48) hours prior to the meeting. (Americans with Disabilities Act (ADA) 1991.)



**Town of Winterville
Town Council
Agenda Abstract**

Item Section: New Business

Meeting Date: April 26, 2021

Presenter: Ben Williams, Assistant Town Manager

Item to be Considered

Subject: NC Sheriff's Association Purchasing Cooperative – Knuckleboom Truck.

Action Requested: Authorizing Staff to Utilize the NC Sheriffs Association Purchasing Cooperative for the Purchase of Knuckleboom Truck.

Attachment: Quote from Amick Equipment.

Prepared By: Ben Williams, Assistant Town Manager

Date: 4/22/2021

ABSTRACT ROUTING:

TC: 4/22/2021

TM: 4/22/2021

Final: tjp - 4/22/2021

Supporting Documentation

The 2020/2021 Budget allocated monies for the purchase of a new knuckleboom for the Public Works Department. Staff received a quote of approximately \$150,000 for the requested equipment. The quote was secured using the purchasing cooperative, NC Sheriffs Association, rather than the State Purchasing Contract. The vendor supplying the quote, were awarded the sales contract through the NC Sheriffs Association's competitive bidding process. Similar to the award of State Purchasing Contracts, the annual purchasing contract is only received after the NC Sheriffs Association performs a thorough vetting process of several vendors. This process is similar to the State Contract Process but is performed for national scale purchases versus State level.

The Town received a grant to assist in the cost of replacing this piece of equipment. The grant was for \$77,759.50.

Budgetary Impact: The Town will expend the full amount for the purchase and will be reimbursed by the State for the grant amount of \$77,759.50 or half of the total cost, whichever is less.

Recommendation: Authorization for Staff to utilize the purchasing contracts established by the NC Sheriff's Assoc. for the acquisition of the previously approved Public Works Department equipment.

**North Carolina Sheriffs' Association
Heavy Equipment Procurement Program
Rollover Price Sheet Award Agreement**

**Heavy Equipment Procurement Program
Bid 19-03-0504RR and Bid 20-04-0506R**

We are pleased to announce the North Carolina Sheriffs' Association has rolled over your contract for one additional year. NCSA Heavy Equipment Bid 19-03-0504RR and Bid 20-04-0506R will be effective May 18, 2020 through May 17, 2021.

By the award of this contract based on your dealership's bid for Solicitation Number 19-03-0504RR and 20-04-0506R, all terms and conditions set forth in the Solicitation for Bids and Contract Terms and Conditions are incorporated herein by reference and agreed to by the Contractor and the North Carolina Sheriffs' Association.

R Amick
Ryan Amick
2020.03.24
16:11:37 -04'00'

Signature of Authorized Representative

Ryan Amick

Printed Name of Authorized Representative

Amick Equipment Co., Inc.

Contractor/Dealership Name (Please Print)

3/24/20

Date

NCSA COOPERATIVE
PURCHASING PROGRAMS

Signature of NCSA Contract Administrator

Jason D. Bennett

Printed Name of NCSA Contract Administrator

March 16, 2020

Date



For NCSA Contract Purchases:
 Please send copy of P.O. reflecting contract bid # to Amick & NCSA.
 NCSA: kmitman@ncsheriffs.net
[Link: NCSA Terms & Conditions](#)

**NCSA BID #
 19-03-0504RR**

END USER: WINTERVILLE, TOWN OF
 CONTACT: BEN WILLIAMS
 SHIP CHASSIS TO: PETERSEN IND.
 4000 S.R. 60 W., LAKE WALES, FL 33859
 DELIVERY OPTION INCLUDED: AEI DELIVERS DIRECTLY TO END USER.

Description	Contract Price
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MODEL: PETERSEN TL-3 18' X 24YDS	\$ 83,068.00
BODY PAINT: BODY BLACK, LOADER PI ORANGE	
BODY WARRANTY: 1 YR BODY, 3 YR. STRUCTURAL	

STANDARD EQUIPMENT INCLUDED

HOT SHIFT PTO - W/ NEUTRAL INTERLOCK
 DUAL HYDR. PUMP - MULTIPLE FUNCTIONS CAN OPERATE SIMULTANEOUSLY WITH FULL FLOW FOR SMOOTHER OPERATION.
 DUAL WALK THRU CONTROLS W/ FULL WIDTH PLATFORM BOC
 HD SWING MOTOR - DIRECT DRIVE - 150,000 IN. LBS. TORQUE, 270 DEG. ROTATION
 PLANETARY GEAR BOX - SEALED HYDRAULIC OIL BATH W/ SIGHT GAUGE
 TELESCOPIC BOOM EXTENSION 16'-20'
 60" TRASH GRAPPLE BUCKET - SINGLE CYLINDER
 CONTINUOUS BUCKET ROTATOR
 FRAME MOUNT HYDRAULIC TANK. FULLY ACCESSORIZED W/ DROP IN FILTER
 4-WAY HYDRAULIC STABILIZERS
 LED LIGHTING PACKAGE.
 WIRE LOOM FOR BODY WIRING
 HD CONTROL BOX W/ THROTTLE, HORN & ENGINE KILL SWITCH
 BOOM UP WARNING INDICATOR W/ AUDIBLE ALARM IN CAB
 PETERSEN STANDARD TRASH BODIES INCLUDE:
 TAPERED SIDES TO PREVENT BOOM CYLINDER FROM EASILY CONTACTING SIDES
 23 TON SCISSOR HOIST - 18' & 20' BODIES
 BARN DOORS - POSITIVE LOCK SECURES TOP & BOTTOM
 TOOL RACK ON HEADBOARD
 WIRING RUN IN LOOM
 LED BODY LIGHTS
 ICC BUMPER.
 STANDARD WARRANTY - 1YR HYDRAULICS, 3YR MAJOR STRUCTURAL COMPONENTS INCLUDES STD. PAINT & INSTALLATION ON SUITABLE CHASSIS.
 NOTE: CHASSIS SPECS MUST BE APPROVED BY PETERSEN REP PRIOR TO ORDERING.

OPTIONAL UPGRADES AND ACCESSORIES INCLUDED

HEAVY DUTY - HIGH INTENSITY OUTRIGGER STROBES
 HOSE GUARDS (HEAD AND VALVE BANK
 PETERSEN STANDARD LEVER CONTROLS

HDX 18' X 24 CUBIC YARD HARDOX BODY
 DOUBLE BARN DOORS
 PI SELF WINDING LOAD COVER
 LED FLASHERS IN REAR CORNER BODY POST

DEALER SERVICES INCLUDED

FREIGHT TO AMICK EQUIPMENT
 PDI & ONE (1) LOCAL MOVE TO TRUCK DEALER OR END USER
 AEI MOBILE ON-SITE WARRANTY PKG., 1 YR

ON-SITE TRAINING - PROVIDED BY REQUEST

Subtotal:	\$	83,068.00
Contract Discount:	\$	(4,984.08)
Subtotal:	\$	78,083.92

Chassis Description

MODEL:	2022 INTERNATIONAL MV	\$	71,474.00
GVWR:	33000 LBS		
ENG & TRAN:	CUMMINS B6.7 250HP / ALLISON 3500RDS		
PAINT:	WHITE		
COMMENTS:	SEE CHASSIS SPECIFICATIONS FOR COMPLETE DETAILS.		

Chassis Subtotal: \$ 71,474.00

Unit Subtotal: \$ 149,557.92

Tax - Motor Vehicle: Not Included

Unit Purchase Price: \$ 149,557.92

QUOTED BY: MATT GARON

DATE: 4/21/2021

VALID UNTIL: 5/21/2021

ADDITIONAL OPTIONS AVAILABLE

Price

NOTE: Indicate any additional options below you wish to order.

QUADSTICK CONTROLS (DUAL WALK-THRU JOYSTICKS)	\$	2,968.00
GRATING HEAT SHIELD	\$	374.00
SINGLE REAR DOOR, AIR ACTUATED (REPLACES BARN DOORS)	\$	1,248.00
TV-550 REAR VIEW CAMERA (MOUNTED IN TAIL LIGHT)	\$	1,638.00
FRONT MOUNT STROBES: AMBER	\$	786.00

ORDER CONFIRMATION

SIGNATURE

DATE

Signature indicates customer's commitment to purchase equipment per specifications, pricing & terms above.

Please clearly identify any additional options you wish to order.

ADDITIONAL OPTIONS: Prices shown in "additional options available" section are not included in the "Total" price and do not include taxes.

TAXES: Unless itemized above, prices do not include local, state or federal taxes.

MOTOR VEHICLE TAXES: AECI no longer collects SC "IMF" or NC "Highway Use Tax". Either the chassis dealer or the DMV will collect motor vehicle tax/fees when registering vehicle.

PAYMENT TERMS: Payment is due PRIOR to delivery. When ample credit has been extended to customer, payment is due 15 DAYS after delivery.

TITLEWORK / MCO: Allow 5-10 days after receipt of payment to process Title or Manufacturer's Certificate of Origin (MCO).

QUOTE EXPIRATION: Pricing is honored for 30 days from date quoted, barring extenuating circumstances such as, but not limited to, volatile markets, factory price increases, etc. AECI makes every effort to give as much notice as possible in such instances.

DELIVERY ESTIMATES: ETA's are based on production schedules at the time of quote and are subject to changes in truck or body production schedules as well other factors such as transportation delays, etc.

WEIGHT RESTRICTIONS: Operating overweight equipment can result in fines, damage to equipment or injury to operators. AECI makes every effort to quote equipment meeting local, state & federal weight regulations. Nevertheless, it is up to the end user to familiarize themselves with all applicable weight laws and avoid exceeding legal weight limits, regardless of truck's GVWR.

CHASSIS DEALERS: Please ensure chassis specs meet body manufacturer's minimum requirements, which are supplied upon request. Deviations may result in additional charges, for which the truck dealer will be responsible.

CHASSIS DEALER PAYMENT TERMS: Payment term begins when truck is delivered to customer or truck dealer for PDI, whichever is first. Payments received later than 15 DAYS are subject to penalty of 5% APR, calculated on a daily basis. ANY EXCEPTIONS must be agreed to writing prior to order.



**Town of Winterville
Town Council
Agenda Abstract**

Item Section: New Business

Meeting Date: April 26, 2021

Presenter: Ben Williams, Assistant Town Manager

Item to be Considered

Subject: NC Sheriff's Association Purchasing Cooperative – Grass/Leaf Truck.

Action Requested: Authorizing Staff to Utilize the NC Sheriffs Association Purchasing Cooperative for the Purchase of Grass/Leaf Truck.

Attachment: Quote from Carolina Industrial Equipment.

Prepared By: Ben Williams, Assistant Town Manager

Date: 4/20/2021

ABSTRACT ROUTING:

TC: 4/21/2021

TM: 4/21/2021

Final: tjp - 4/21/2021

Supporting Documentation

The 2020/2021 Budget allocated monies for the purchase of a new grass/leaf truck for the Public Works Department. Staff received a quote of approximately \$217,000 for the requested equipment from Carolina Industrial Equipment. The quote was secured using the purchasing cooperative, NC Sheriffs Association, rather than the State Purchasing Contract. The vendor supplying the quote, was awarded the sales contract through the NC Sheriffs Association's competitive bidding process. Similar to the award of State Purchasing Contracts, the annual purchasing contract is only received after the NC Sheriffs Association performs a thorough vetting process of several vendors. This process is similar to the State Contract Process but is performed for national scale purchases versus state level.

Budgetary Impact: FY 20/21 Budget appropriated \$220,000 for the purchase of the subject item. The cost will be approximately \$217,000.

Recommendation: Authorization for Staff to utilize the purchasing contract established by the NC Sheriff's Association for the acquisition of the previously approved Public Works Department equipment.

**North Carolina Sheriffs' Association
Heavy Equipment Procurement Program
Rollover Price Sheet Award Agreement**

**Heavy Equipment Procurement Program
Bid 19-03-0504RR and Bid 20-04-0506R**

We are pleased to announce the North Carolina Sheriffs' Association has rolled over your contract for one additional year. NCSA Heavy Equipment Bid 19-03-0504RR and Bid 20-04-0506R will be effective May 18, 2020 through May 17, 2021.

By the award of this contract based on your dealership's bid for Solicitation Number 19-03-0504RR and 20-04-0506R, all terms and conditions set forth in the Solicitation for Bids and Contract Terms and Conditions are incorporated herein by reference and agreed to by the Contractor and the North Carolina Sheriffs' Association.



[Signature]
Signature of Authorized Representative

[Signature]
Signature of NCSA Contract Administrator

MARIL AHLSTROM
Printed Name of Authorized Representative

Jason D. Bennett
Printed Name of NCSA Contract Administrator

CAROLINA INDUSTRIAL EQUIPMENT, INC
Contractor/Dealership Name (Please Print)

March 16, 2020
Date

3-16-20
Date

Town of Winterville
Attn: Todd Bess
PO Box 1459
Winterville, NC 28590

Phone: 252-353-5828

todd.bess@wintervillenc.com

December 12, 2020

WE ARE PLEASED TO SUBMIT THIS **NC SHERIFFS' ASSN. CONTRACT #20-04-0506R** PROPOSAL:

Xtreme Vac by ODB DCL800SM25 chassis mount automated one-man leaf & debris vacuum system

- 3-axis joystick controlled hydraulic boom (up/down, left/right, in/out)
- 25 cubic yard capacity self-dumping hopper
- Kubota 87 HP 4-cylinder gas engine (Optional diesel available)
- Electronic engine controls with engine safety shutdown system
- Remote electric throttle & remote clutch engagement
- Fully enclosed engine compartment with louvered side doors
- 40-gallon polyethylene fuel tank
- Boxed perforated pleated radiator screen
- 28" diameter impeller with six 3/8" thick steel blades
- 4-groove power band belt drive for suction impeller
- 13" clutch assembly with 2.25" diameter PTO shaft & safety engagement
- 16" x 144" Urethane suction hose
- Hopper constructed of 12-gauge steel
- Top of hopper is equipped with replaceable exhaust screens
- Top hinged rear door with hydraulic door locks
- LED DOT lights and two oval LED flasher lights at rear
- Light bar on hopper nose cone with 4 front facing flashing amber LEDs
- Poly fenders on rear wheels
- Rear view color camera with 5.6" screen
- Paint: Hopper white / Engine and vacuum blower housing battleship grey
- Chassis frame underside of hopper painted gloss black
- Mounted on 2020 or newer 35,000 lb. GVW Freightliner M2-106 chassis with dual steering
- Also includes destination charge, dealer prep, delivery to any NC or SC location and operator training



NC Sheriffs' Association
Contract #20-04-0506R

	<u>MSRP</u>	<u>Discounted Price</u>
Total for above, 7% NCSA discount ...	\$209,016.00	\$194,384.00
Optional equipment, 6% NCSA discount:		
John Deere 4045TFC03 74 HP 4-cylinder diesel engine final Tier 4 ...	8,942.00	8,405.00
Eco Mode with LeafSense™ (please see description on page 2) ...	1,008.00	947.00
Bottom exhaust ...	8,955.00	8,417.00
11 gauge perforated top screens with 3/16" holes in ILOS ...	2,871.00	2,698.00
Urethane coated liners for blower housing ...	1,126.00	1,058.00
DOT inspection ...	125.00	117.00
Freight, dealer prep, local delivery, and operator training ...	<u>Included</u>	<u>Included</u>
Total ...	\$232,043.00	\$216,026.00

- **The above configuration represents CIE's standard build. One unit available for quick delivery, subject to prior sale**
- **Please see page 2 for deferred payment plans and additional available options on non-stock orders**

Terms: Due upon receipt F.O.B. Any NC or SC destination This is a titled vehicle; sales tax is paid when registered

Prepared by: Mark Ahlstrom, President 704-588-4522 mark@cieequipment.com
6/20 Marty Bolde Environmental Products Manager 864-650-6411 marty@cieequipment.com

Page 2 ...

Deferred annual payment plans



First payment is due **12 months after delivery**. Estimated annual payment based on **\$216,026.00** equipment cost:

2-year plan	\$113,935.52
3-year plan	\$ 76,751.98
4-year plan	\$ 58,060.39
5-year plan	\$ 47,299.17

Additional available options on non-stock ordered units



**NC Sheriffs' Association
Contract #20-04-0506R
Discounted Price**

Also available, **6% NCSA discount:**

	<u>MSRP</u>	<u>Discounted Price</u>
30 cubic yard hopper in lieu of 25 yard ...	995.00	935.00
20 cubic yard hopper in lieu of 25 yard, <deduct> ...	< 3,404.00 >	< 3,199.00 >
14 cubic yard hopper in lieu of 25 yard, <deduct> ...	< 6,329.00 >	< 5,949.00 >
Special hopper paint color in lieu of standard white ...	1,123.00	1,055.00
Fluid drive coupler in lieu of standard clutch ...	5,907.00	5,552.00
Air scoop to redirect exhaust air towards rear of unit ...	2,873.00	2,700.00
Chipper door and trailer hitch with wiring (no brake control) ...	2,985.00	2,805.00
LED traffic directional light bar mounted on the rear door ...	1,437.00	1,350.00
Tool box and mount, installed ...	1,300.00	1,222.00
Two surface mounted LED flashers at front ...	1,104.00	1,037.00

Eco Mode with Leaf Sense™

- Research shows maximum RPMs are required only 30% of the time in typical operations
- **Eco Mode** reduces auxiliary engine speed to 1,200 RPMs when engaged
- When selected it will engage automatically when boom is stowed
- **LeafSense™** automatically engages **Eco Mode** when no debris is sensed in nozzle
- 3.1 fewer gallons per hour fuel consumption – up to \$3,000 savings per season
- Half as much dust created when engaged
- Half as much noise when engaged
- Reduces regen frequency
- John Deere approved



**Town of Winterville
Town Council
Agenda Abstract**

Item Section: New Business

Meeting Date: April 26, 2021

Presenter: Ben Williams, Assistant Town Manager

Item to be Considered

Subject: NC Sheriff's Association Purchasing Cooperative – Street Sweeper.

Action Requested: Authorizing Staff to Utilize the NC Sheriffs Association Purchasing Cooperative for the Purchase of Street Sweeper.

Attachment: Quote from Bucher Municipal Johnston Sweepers.

Prepared By: Ben Williams, Assistant Town Manager

Date: 4/20/2021

ABSTRACT ROUTING:

TC: 4/21/2021

TM: 4/21/2021

Final: tjp - 4/21/2021

Supporting Documentation

The 2020/2021 Budget allocated monies for the purchase of a new street sweeper for the Public Works Department. Staff received a quote of approximately \$255,000 for the requested equipment from Bucher Municipal Johnston Sweepers. The quote was secured using the purchasing cooperative, NC Sheriffs Association, rather than the State Purchasing Contract. The vendor supplying the quote, was awarded the sales contract through the NC Sheriffs Association's competitive bidding process. Similar to the award of State Purchasing Contracts, the annual purchasing contract is only received after the NC Sheriffs Association performs a thorough vetting process of several vendors. This process is similar to the State Contract Process but is performed for national scale purchases versus state level.

Budgetary Impact: FY 20/21 Budget appropriated \$260,000 for the purchase of the subject item. The cost will be approximately \$255,000.

Recommendation: Authorization for Staff to utilize the purchasing contract established by the NC Sheriff's Association for the acquisition of the previously approved Public Works Department equipment.

**North Carolina Sheriffs' Association
Heavy Equipment Procurement Program
Price Sheet Award Agreement**

**Heavy Equipment Procurement Program
Bid 21-05-0506**

We are pleased to announce the North Carolina Sheriffs' Association has successfully completed its statewide competitive award for heavy equipment effective May 18, 2020.

Congratulations, your dealership has been included on the Association's price sheet contract controlled by the North Carolina Sheriffs' Association's Solicitation for Bids and Contract Terms and Conditions.

By the award of this contract based on your dealership's bid for Solicitation Number 21-05-0506, all terms and conditions set forth in the Solicitation for Bids and Contract Terms and Conditions are incorporated herein by reference and agreed to by the Contractor and the North Carolina Sheriffs' Association.

Dwayne Murner

Signature of Authorized Representative

Dwayne Murner

Printed Name of Authorized Representative

Bucher Municipal North America

Contractor/Dealership Name (Please Print)

May 21, 2020

Date



Signature of NCSA Contract Administrator

Jason D. Bennett

Printed Name of NCSA Contract Administrator

May 18, 2020

Date



Dealer
Winterville, NC

Date
11/6/2020

End User
Winterville, NC

P/O #
BMNA Standard Build

VT652 Standard Sweeper Equipment

Prices effective May 2019

Standard Factory Warranty: 2 years or 2,000 Hours

Stainless Steel Cowling with 11/4" Sound Proof Liner	L.E.D Indicators on All Solenoid Plugs
Completely Covered & Sealed Auxiliary Engine Compartment	Step-Up Gear Box Driven Vacuum Fan via Fluid Coupler
10" Inside Diameter Vacuum Hose with Straight Inlet Design	Coolant/Oil Pressure Shutdown System
Electrical Over Hydraulic Hopper Lift System	Maxigap: In-Cab Vacuum Nozzle Tilt System
Molded Composite 50 Gallon Auxiliary Engine Fuel Tank w/ Locking Cap	28" Diameter Trailing Arm Design Gutter Brooms with LED Work Lights
8.5 Cubic Yard Stainless Steel Hopper with Lifetime warranty	16" x 50" Wide sweep Broom
55 degree Dump Angle of hopper	"Unhanded" Suction Nozzle & Gutter Broom Assemblies
Two (2) Hopper Drain Ports on Rear Door: 1- 3" Drain Hose and 1- 2" Ball Valve	In-Cab Dual Gutter Broom Speed Control
Two (2) Side Mounted Hopper Access Doors; LH & RH	In-Cab Gutter Broom Down Pressure Control
Two (2) Lockable Built-In Hopper Side Storage Lockers: LH & RH	Master Sweep Control Switch to Start/Stop All Sweeping Functions
415 Gallon Stainless Steel Water Tank w/ Lifetime Warranty	20 Gallon Hydraulic Oil Tank
Remote Ground Level Drains: Engine, Hydraulic, Gearbox Oil & Coolant	Catwalk 60" x 12"
Four (4) Gutter Broom Water Spray Jets Per Side	125 Micron Suction & 25 Micron Return Hydraulic Filters
Bumper Mounted Wide sweep Water Spray Bar with Four (4) Spray Jets	Hopper and Water Tank Interconnect
Four (4) Internal Water Spray Jets at each Vacuum Nozzle	Automatic Safety Body Prop with Hands Free Release
Remote Grease Zerk for Wide Sweep Pivot	Turbo III Precleaner for Auxiliary Engine
Handheld Pendant Wide Sweep Broom Down Pressure Control	25' Hydrant Hose with Coupling & Wrench
Inside or Outside Cab Handheld Pendant Dump Controls	Centralized Weatherproof Systems Locker with Strip LED Light
Electrical Wiring Color and Number Coded	25 ft. Wash-down Hose
Dust Proof Electrical Wiring - IP65 Standards	Two (2) Rear Mounted LED Strokes with Limb Guards
Water Proof Electrical Wiring - IP67 Standards	Body Paint Two Part Epoxy Factory White
In Cab integrated sweeper controls with data capture and to monitor performance	Engine Pack & Sweep Gear Powder Coated Gray
Stainless Steel Hopper Screens	1 each Sweeper Ops Manual & Parts & Service CD - English

QTY	ID Number	DESCRIPTION	2019 List Price	2019 List Extended
0	VT652-S	Single Gutter Broom with Pneumatic Flap	\$147,000	\$0
1	VT652-D	Dual Gutter Brooms with Pneumatic Flaps	\$152,000	\$152,000
0	JCB-LP74	JCB Ecomax 74 HP (55kW) @ 2,200 RPM Turbocharged Tier 4 Final Diesel Engine.	Standard	\$0
1	JCB-HP125	JCB Ecomax Tier 4 Final 125HP 93kW @2200 RPM Requires EN690 (or equivalent) Ultra-low Sulphur fuels.	\$12,500	\$12,500
1	K30025	Gutter Broom In-Cab Tilt Control - Dual	\$4,200	\$4,200
0	K30218	Gutter Broom In-Cab Tilt Control - Single	\$2,100	\$0
1	K30653	Gutter Broom Lateral In-Cab Control - (Dual) available on Dual Sweep VTs only	\$2,500	\$2,500
0	K30652	Gutter Broom Lateral In-Cab Control - (Single) available on Single Sweep VTs only	\$1,250	\$0
1	K30022	Simultaneous Sweep	\$1,200	\$1,200
0	K30257	Widesweep Broom <u>Powascrub</u> - Added down pressure for SEVERE application. NOTE: Risk of Significant reduction in broom life	\$1,400	\$0
0	K30257D	Dual Gutter Broom <u>Powathrust</u> - Added down pressure for SEVERE application. NOTE: Risk of Significant reduction in broom life.	\$2,500	\$0
0	K30257S	Single Gutter Broom <u>Powathrust</u> - Added down pressure for SEVERE application. NOTE: Risk of Significant reduction in broom life.	\$1,300	\$0
0	K30018	Bonded Intake Ducts, Tubes and Heavy Duty Wearplates - Rubberized (Dual)	\$3,500	\$0
0	K30240	Bonded Intake Ducts, Tubes and Heavy Duty Wearplates - Rubberized (Single)	\$1,750	\$0
0	K39907	Additional Full Width Wide Mouth Nozzles (Requires HP Engine & Simultaneous Sweep Options)	\$15,100	\$0
1	K39901	Screen Vibrator - Pneumatic	\$1,650	\$1,650
1	K49904	EZ Clean - Hopper Body Flush Out (2 nozzles)	\$2,250	\$2,250
1	K30024	Catch Basin, Powaboom 8" Diameter includes two (2) Aluminum - 4 ft. <u>Crown</u> and 6 ft. <u>flanged</u> Extensions	\$8,400	\$8,400
0	K39911	Four (4) Foot Aluminum <u>Crown</u> extension.	\$500	\$0

QTY	ID Number	DESCRIPTION	2019 List Price	2019 List Extended
0	K39913	Four (4) Foot Aluminum <u>flanged</u> extension.	\$500	\$0
0	K39915	Six (6) Foot Aluminum <u>Crown</u> extension.	\$525	\$0
0	K39917	Six (6) Foot Aluminum <u>flanged</u> extension.	\$525	\$0
0	K39914	Extension Rack Rear door or mid-mounted; holds 2 extensions (Includes option subframe)	\$2,900	\$0
0	K30481	Spring Mounted Rear Littercatch	\$4,300	\$0
0	K30519	Supawash, 8 gpm, 1500 psi Handlance only	\$8,500	\$0
1	K30145	Supawash, 8 gpm, 1500 psi with Handlance, Wide Sweep Broom Spray Bar Rear Mounted & Suction Nozzle Spray Bar Rear Mounted.	\$9,800	\$9,800
0	K39908	Supawash, 8 gpm, 1500 psi with Handlance, Wide Sweep Broom Spray Bar Rear Mounted & Suction Nozzle Spray Bar Rear Mounted & Curb Nozzle	\$10,400	\$0
0	K31088	Rear Door Drain Valve - 4" diameter	\$1,100	\$0
0	K39999	Additional Stainless Steel Water Tank 225 Gallons - Adds 20 inches to WB Consult factory prior to placing order.	\$8,000	\$0
0	K30368	PM-10 Dual, available on Dual Sweep VTs. Adds 9 Extra Spray Nozzles Per Side	\$4,200	\$0
0	K30369	PM-10 Single, available on Single Sweep VTs. Adds 9 Extra Spray Nozzles	\$2,250	\$0
1	K30186	Split Arrow Stick, LED	\$1,600	\$1,600
0	K39914 SF	Option Subframe (required for Rear Door rack and Arrowboard Installation)	\$1,575	\$0
0	K12228	Fire Extinguisher 5 Pound	\$300	\$0
0	K30483	Strobe, Amber (Cab Mounted) LED with Limb Guard	\$850	\$0
0	K30151	Engine/Cowl Mounted Worklight LED	\$425	\$0
0	K30153	Work Lights Set of two (Rear mounted) LED	\$700	\$0
1	JNA001	Camera Single Rear Vision Displayed on JVM	\$1,600	\$1,600
0	JSL002	Cameras Dual Rear & Side Displayed on JVM	\$2,500	\$0
0	JSL003	Cameras: Triple Rear & Both Sides Displayed on JVM	\$3,500	\$0

QTY ID Number DESCRIPTION 2019 List Price 2019 List Extended

0	TM00001	Extra - Johnston Technical Manual - Paper Copy	\$400	\$0
0	TM00001	Extra Johnston Operator's Manual - Paper Copy	\$150	\$0
0	JNA100CD	Extra Johnston CD Manuals - Includes Operators, Parts, Service and Technical	\$300	\$0
0	K37633	Set of Spare Keys for Sweeper: Fuel Cap, Systems Locker or Side Lockers	\$150	\$0
0	K37635	Custom Paint Color: Sweeper Body and or Chassis. Dealer must provide a 3x5 paint sample and the RAL or PPG paint code. GET QUOTE	\$0	\$0
Sweeper Body Options Subtotal				\$197,700

DISCOUNTS

0	Dealer Net	10%	\$177,930
0	Additional Discounts Earned	\$0	\$177,930

QTY	SPECIAL BODY OPTIONS AND MODIFICATIONS	Price
0		\$0
0		\$0
0		\$0
0		\$0
0		\$0
0		\$0
0		\$0
0		\$0
0		\$0
0		\$0
0		\$0
0		\$0
0		\$0
0		\$0
0		\$0
0		\$0
Subtotal		\$177,930

Standard Chassis Equipment

AM/FM/WB Radio CD, A/C, Dual Air Suspension Seats, Remote & Heated Mirrors, Back Up Alarm, Dualization, and Allison 2500 RDS Transmission, 2 group 31 batteries 2250 CCA, 160 amp Alternator, Battery disconnect, Right hand exhaust, power windows and locks. Two speed rear axle.

		2019 List Price	2019 List Extended
1	2020 Freightliner M2 Conventional Chassis, Cummins ISB 6.7 200 HP Engine with EPA GHG17 Emissions.	\$109,000	\$87,200
0	2020 International, 4300 M7, Conventional Chassis, Cummins ISB 6.7 220 HP Engine with EPA GHG17 Emissions.	\$0	\$0
0	2020 Autocar Cab Over, AMCD, Cummins ISB 6.7 200 HP Engine with EPA GHG17 Emissions.	\$133,000	\$0
0	20209 Peterbilt Cab Over, 220, PACAR PX-7 220 HP Engine with EPA GHG17 Emissions - ONLY Single Speed Rear Axle	\$133,000	\$0
1	Sports Chassis Dualization - Freightliner Chassis ONLY - Independent LH/RH steering boxes with mirrored dash and gauge clusters. Each driver position has identical controls that consist of only Freightliner OEM components.	\$2,375	\$1,900
<p>Please Note: A chassis being supplied by a customer or dealer must comply with all BMNA requirements or the chassis will be modified at dealer's expense. Consult Factory Prior to Placing order. The Dealer is RESPONSIBLE for dualized steering.</p>			

QTY	SPECIAL CHASSIS OPTIONS AND MODIFICATIONS	Price
0		\$0
0		\$0
0		\$0
0		\$0
0		\$0
1	Factory Direct Purchase Discount (\$12,030)	-\$12,030
0	FREIGHT	\$0
Total with Body, Chassis and Dealer Discounts		\$255,000

Purchase Order # _____

Dealer shall bear sole responsibility for the accuracy of the order. BMNA will build and invoice to match this signed confirmation. Please reconcile ALL pricing and build specifications.

BMNA Price and Build sheet will take precedent over any other document submitted to commence a sweeper order with BMNA.

Any request to add options or modify after signing this order confirmation will result in a 15% surcharge of the dealer net option price.

BMNA will not accept any purchase order(s) encumbered with conditional contingencies.

Print Name

Signature

Date
